



African Negotiation Project

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The *African Negotiation Project* will provide negotiation research, education, training, conferencing, and consulting for commercial and political negotiations across the continent of Africa.

It will involve inter and intra - faculty, school and university cooperation on the subject of negotiation and deal-making on the African continent

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- Inter and intra -faculty and –school cooperation and collaboration. Anticipate cooperation and collaboration between a wide range of schools and faculties. For example it is obvious, that the business school, law school, engineering, geology, mining, medicine and others might work together from time to time.
- The Law School is well placed for addressing matters pertaining to political negotiations whilst the Business School would usually, be appropriate for matters relating to commercial negotiations.
- We are already engaged in discussions about offering a MBA-LLM together

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- The negotiation research would derive from the focused guidance offered to students conducting research on negotiations in Africa up to, and including doctoral degree level.
- It would also conduct formal research into deals on the African continent.
- The *African Negotiation Project* will focus on developing a body of research across a wide spectrum of negotiations and deal-making on the African continent.
- The research would be housed in an electronic library and would be made available in accordance with university rules.
- The conferencing arranging aspect of the *African Negotiation Project* would included calling both formal and informal conferences.

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Do you want to join the party?

How should we make this idea work?